

### **What prompted your evaluation of the vendor?**

We evaluated Securade.ai due to our need for an advanced video analytics platform focused on improving worker safety and productivity. Traditional AI model development required significant time and resources for data collection, labelling, and model training. Securade.ai's generative AI-based approach promised a faster and more cost-effective solution.

### **What specific requirements did the vendor's product or solution need to meet for your company?**

We required a solution that could connect to our existing CCTV cameras and create custom, accurate computer vision models for each camera feed without the need for extensive data labelling and annotation. It needed to provide real-time alerts for safety violations and integrate seamlessly with our existing safety protocols.

### **What product or solution features stood out to you as strengths when reviewing the vendor's overall product offering? Weaknesses?**

#### *Strengths:*

The generative AI-based approach significantly reduced the time and effort required for model development.

Real-time alerting with audio-visual cues improved worker safety.

Customizable safety policies and easy administration through a web-based interface.

Proactive trend discovery through reports and dashboards.

Modular and customizable platform with rapid model training and deployment.

#### *Weaknesses:*

While the generative AI approach is innovative, there might be a learning curve for users unfamiliar with this technology.

### **What product offering or package of features did you purchase?**

We purchased the full Securade.ai HUB platform, which includes the generative AI-based video analytics, real-time alerting, safety policy configuration, and reporting features.

### **How is the vendor's price set (seats, usage-based, added service, etc.)?**

The pricing structure is based on the number of camera feeds and the level of customization required. It's a combination of seats and usage-based pricing, with added services available for advanced customization and support. The pricing starts at 1000 SGD per month for the Securade.ai Tower (1-2 cameras) and 2500 SGD per month for Securade.ai HUB (4-8 cameras)

**What was the level of effort required by your team to deploy the solution?**

The deployment effort was minimal compared to traditional AI solutions. Setting up the system and configuring safety policies was straightforward, and our team required minimal training to get started.

**How long did implementing the solution take, from purchase to implementation?**

From purchase to full implementation, it took approximately four weeks. This included the setup, configuration, and initial training of the AI models.

**What alternatives to the vendor have you considered (compare advantages & disadvantages)?**

We considered traditional AI model development methods, but they were time-consuming and required extensive resources for data labelling and model training. Securade.ai's generative AI-based approach offered a faster and more cost-effective solution with a clear advantage in terms of time and resource savings. We also considered drone-based solutions for monitoring but require a lot of up front cost and training.

**What use cases does the vendor's product or solution serve for you today?**

We use Securade.ai's product primarily for worker safety and productivity improvement. It helps us detect safety violations, monitor machinery, vehicles, behaviours, and hazards, and provides real-time alerts to ensure a safe work environment.

**Overall, how satisfied are you with the vendor so far (scale of 1 - 10)?**

I would rate our satisfaction with Securade.ai as a 9 out of 10. The product has met our expectations and delivered significant value in terms of safety improvements and resource savings.

**Do you expect you will continue to use this product or solution when there is an opportunity to renew? Why or Why not?**

Yes, we plan to continue using Securade.ai's solution upon renewal. It has proven to be an effective and efficient tool for enhancing worker safety and productivity in our organisation. The platform's flexibility, real-time alerts, and rapid model development make it a valuable asset for our operations.

Securade.ai - Safety, powered by AI  
Website - <https://securade.ai>  
Email - [hello@securade.ai](mailto:hello@securade.ai)